



OFFICE OF THE  
**COUNTY ADMINISTRATOR**

December 20, 2011

Matthew H. Hymel  
COUNTY ADMINISTRATOR

Mona Miyasato  
CHIEF ASSISTANT  
COUNTY ADMINISTRATOR

Honorable Board of Supervisors  
Marin County Civic Center  
San Rafael, CA 94903

Re: **Agreement with Nielsen, Merksamer, Parrinello, Gross, & Leoni, LLP for  
Legislative Representation and Consultant Services**

Marin County Civic Center  
3501 Civic Center Drive  
Suite 325  
San Rafael, CA 94903  
415 473 6358 T  
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CRS Dial 711  
[www.marincounty.org/cao](http://www.marincounty.org/cao)

Dear Supervisors:

**RECOMMENDATION**

Authorize President to execute Agreement for two years, beginning January 1, 2012 through December 31, 2013 for legislative representation and consultant services

**SUMMARY**

Thirty percent of the County's budget is supported by state revenues. To protect our revenues and to effectively implement our state legislative program, we contract with Nielsen, Merksamer, Parrinello, Gross, & Leoni, LLP. This firm has provided excellent service to the County over the past several years. For example, this firm was instrumental in the passage of SB 418, which resulted in \$25 million in additional property tax revenues being allocated to the County and other local governments. Given the County's fiscal challenges, we are proposing a \$20,000 reduction in the annual contract amount from \$180,000 to \$160,000.

**FISCAL IMPACT**

The proposed two-year agreement would save \$40,000 over the next two years. Funds are included in the County's budget for this purpose.

Please feel free to contact us should you have any questions or concerns.

**Submitted by:**

Eric C. Engelbart  
Management & Budget Analyst

**Reviewed by:**

Matthew H. Hymel  
County Administrator

Contract Requisition No.: 10026100